

When it comes to retirement healthcare, it's important to keep in mind that you're going to need the same thing you'll need for most other aspects of your retirement: A nest egg. It also takes knowing what to do with your savings to get the best healthcare you can possibly get out of retirement.



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The cover features a blue-tinted photograph of a man with glasses smiling. The background is filled with faint, mathematical formulas and numbers, such as $253/4 +$, $133/16$, $41/4$, $281/4$, and $281/16$.

Investment News You Can Use.

Investor's September 2014

Update



INVESTMENT NEWS YOU CAN USE

TIMELY INFORMATION PROVIDED BY YOUR INVESTMENT REPRESENTATIVE

Strategizing for your Retirement Healthcare Expenses

Four quick steps to help jumpstart your healthcare plan in retirement.

A nest egg is built with the vision and perception of a happy, healthy retirement in mind. A healthcare plan for retirement, on the other hand, is often based on uncertainty and the illusion that the government or family will prevail when necessary. Here's the problem: According to a recent study, a couple retiring this year will need approximately \$250,000, on average, to cover medical expenses in retirement. The research is based on projections for a couple of 65-year-olds retiring this year with Medicare coverage. The estimate factors in the federal program's premiums, co-payments and deductibles, as well as out-of-pocket prescription costs. The study assumes no employer provided insurance in retirement, and a life expectancy of 85 for women and 82 for men.¹

The study also found that *only* 3 out of 10 retirees saved specifically to cover health care costs while they were working. And 47% said that monthly out-of-pocket costs and insurance premiums were higher than they had anticipated¹. Bottom line: Healthcare must be accounted for in your retirement nest egg. Here are four quick steps to get you thinking about healthcare expenses.

- 1. Create a healthcare budget:** When you retire, you may likely be on a fixed income. Even if it is a large income, your health will likely require more attention and more money in your retirement years. "Pre" is the key; Start saving when you are in pre-retirement mode. Work with your financial professional to create a holistic retirement strategy that includes a budget for healthcare expenses. When strategizing, don't be overconfident about your health, or about the certainty of government plans to be there for you. Most importantly, don't procrastinate because your medical needs may likely be waiting for you in retirement.
- 2. Seek education on changing healthcare policies:** There has been so much written on the Affordable Care Act (aka ObamaCare) in recent years it is hard to keep up with how the changes affect investors going into retirement. Because so many peripheral things affect healthcare, such as medical research, government affairs, politics, finance and the overall economy, you can never know everything you need to know about this important topic. Along with input from your financial professional, you may find useful information on websites, such as (www.healthcare.gov, www.healthit.gov, www.medicaid.gov).
- 3. Keep records of all medical expenses and reimbursements:** Whether electronically or on paper, keep good files. Having a so-called paper trail can help you account for the things you may need in retirement. For example, if your use of a certain drug or treatment is trending upward, then you may need to account for that in the years to come. If your present employer has a flex spending plan, you may be able to pay for some medical needs with pretax money. Take advantage of options

and remember that keeping good records can help pay off some day.

- 4. Don't spread yourself too thick:** Hard as it may be to believe, it is possible to be over insured; to buy coverages that overlap when one policy would cover what you need. For example, people who travel and rent a car often opt for the rental insurance coverage that their existing car insurance policy may already include. A simple call to their car insurance agent can tell them if they need any extra coverage for the rental. The same can happen with healthcare plans if couples are not on the same page. Make every dollar and deductible count. You may want to consider two types of insurance that don't overlap with traditional health insurance, such as long-term care insurance for medical catastrophes and disability insurance, in case you lose your job.

In a recent survey, only 55% of investors felt they had enough money saved to cover medical costs in retirement². Without a doubt, changing healthcare policies and growing healthcare expenses have the potential to disrupt or interfere with any retirement strategy.

When it comes to your health and your healthcare expenses, the best thing to do is expect the unexpected. It is impossible to say what healthcare costs will be in the next year or in the next ten years. But we can be reasonably sure healthcare costs may be higher than they are today. It could cost you more in the way of taxes, it may cost you more in the way of discretionary income and it will take up a bigger percentage of your overall income before and in retirement. Strategize today to help pay for a healthier tomorrow. As Grumpy Old Man Walter Matthau said, *"My doctor gave me six months to live, but when I couldn't pay the bill, he gave me six months more."*

For more information please call.

Investment Representative,

¹"Study: Couples Retiring This Year May Need \$250,000 for Health Care in Retirement" OregonLive.com

²Ruth Helman, Nevin Adams, Craig Copeland, Jack Vanderhei. The 2014 Retirement Confidence Survey: Confidence Rebounds—for Those With Retirement Plans. Employee Benefit Research Institute

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